Learning how to successfully negotiate a first job offer could mean a major increase in lifetime earnings for new graduates. An employee who successfully asks for a 5% salary bump on a $40,000 job offer when they are 22 will make an extra $170,000 by the time they retire at 65, based on average annual salary growth of 3%.

**THIS WORKSHOP WILL COVER:**
- The right reasons to negotiate salary
- How to explore your worth
- When to negotiate & how to negotiate
- How to deal with salary objections
- How to evaluate an offer and/or multiple offers